

Bring EV Charging to your Workplace

Webinar for employers, property managers and EV drivers

April 16, 2019

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Agenda

- **Plug-in SD**
- **What is an electric vehicle?**
- **Benefits and incentives**
- **Charging equipment**
- **Workplace charging**
- **Resources**



Plug-in San Diego

Ensure the San Diego region is ready for plug-in electric vehicles

- **Provide information and encouragement to adopt electric vehicles and infrastructure**



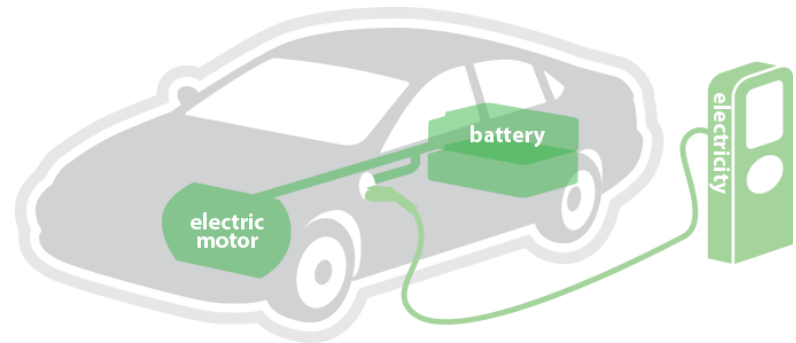
Why Workplace Charging?

- The San Diego Region's EV market is growing rapidly
- Workplaces represent the lengthiest parking location besides home
- Promotes EV adoption and increases electric miles traveled
- Daytime charging helps integrate renewables into the grid
- Resources and incentives are available

Plug-in Electric Vehicles (PEVs)

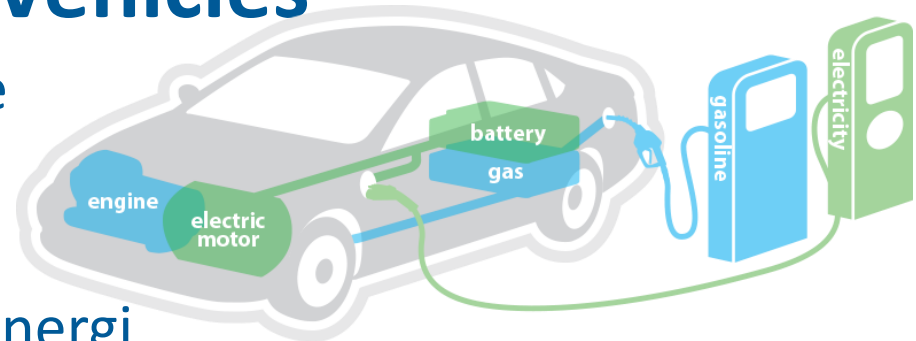
Battery Electric Vehicles

- All electric, zero-emissions
- 25 models available
- Examples: Nissan Leaf, Tesla Model 3, Chevy Bolt



Plug-in Hybrid Electric Vehicles

- Electric battery and gasoline
- 26 models available
- Examples: Chevrolet Volt, Honda Clarity, Ford Fusion Energi



Benefits of Electric Vehicles

- Improves local public health and air quality by reducing tailpipe emissions
- Lower fuel costs over vehicle lifetime
 - Electricity costs less than gasoline
- Lower lifetime maintenance costs
- Increases energy independence



Growing Number of Available Vehicles



114
mi/mi

BMW i3 (including iRx / incluyendo iRx)

Fleet purchase only
Solo para compra de flotas



127
mi/mi

BYD e6



238
mi/mi

Chevrolet Bolt EV




82
mi/mi

Chevrolet Spark EV



84
mi/mi

Fiat 500e



115
mi/mi

Ford Focus Electric



89
mi/mi

Honda Clarity Electric



124
mi/mi

Hyundai Ioniq Electric



111
mi/mi

Kia Soul EV



87
mi/mi

Mercedes-Benz B250e



59
mi/mi

Mitsubishi i-MiEV



150
mi/mi

Nissan LEAF (all models)



58
mi/mi

Smart Fortwo



215
mi/mi

Tesla Model 3



315
mi/mi

Tesla Model S (all models / todos modelos)



289
mi/mi

Tesla Model X (all models / todos modelos)



125
mi/mi

Volkswagen e-Golf

Battery Electric Vehicles

Growing Number of Available Vehicles



Plug-in Hybrid Electric Vehicles

Vehicle Characteristics

- 50+ models today, ~70 by 2020
- 2011-2016
 - ~70-90 mile range BEVs
 - Small cars/ hatchbacks
- 2017+
 - 100-200+ mile range BEVs
 - Bigger vehicles
 - Luxury vehicles
- Low lease costs
- More public fast charging



Electric Vehicle Incentives

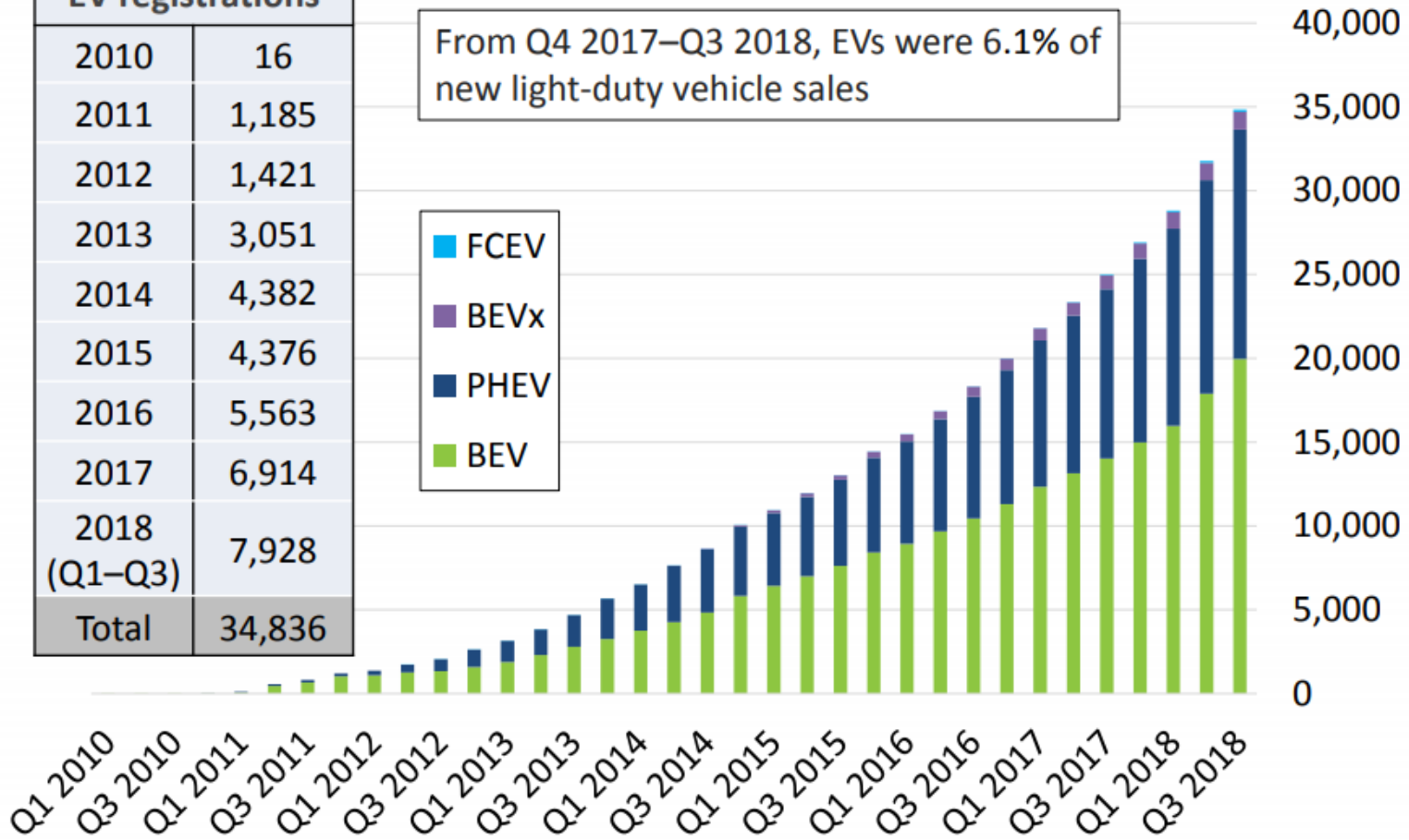
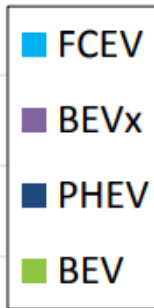
- Clean Vehicle Rebate Program (CVRP)
 - Provides rebates up to \$4,500 per purchase or lease of eligible light-duty plug-in vehicles
 - Rebate Now
- HOV Lane Access Sticker
- Federal Tax Credit (Up to \$7,500)



Growth of the San Diego Market

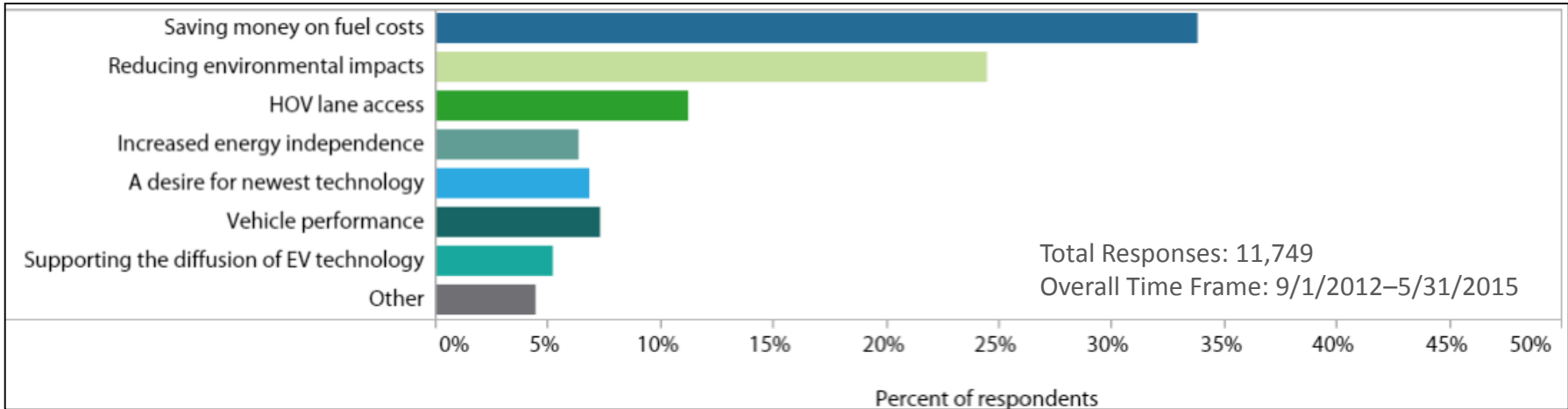
EV registrations	
2010	16
2011	1,185
2012	1,421
2013	3,051
2014	4,382
2015	4,376
2016	5,563
2017	6,914
2018 (Q1-Q3)	7,928
Total	34,836

From Q4 2017–Q3 2018, EVs were 6.1% of new light-duty vehicle sales

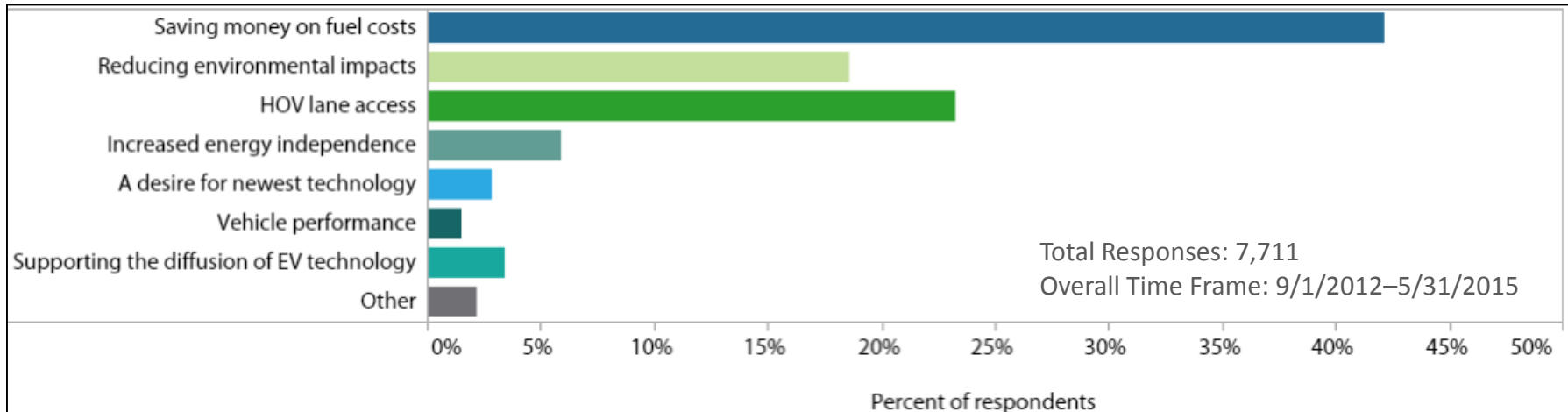


Purchase Motivations

BEV Respondents



PHEV Respondents



Charging Equipment

Charging: Level 1 vs. Level 2

AC Level 1

- Uses a standard 110/120-volt alternating current (VAC) three-pronged wall plug



AC Level 2

- Uses 208/240 VAC and can be hardwired or connected with a plug



Charging: DC Fast Charging

- Uses commercial-grade 440 /480 VAC – produces direct current (DC) to charge
- Commercial/Public – due to costs
- Provides fast charge for some BEVs

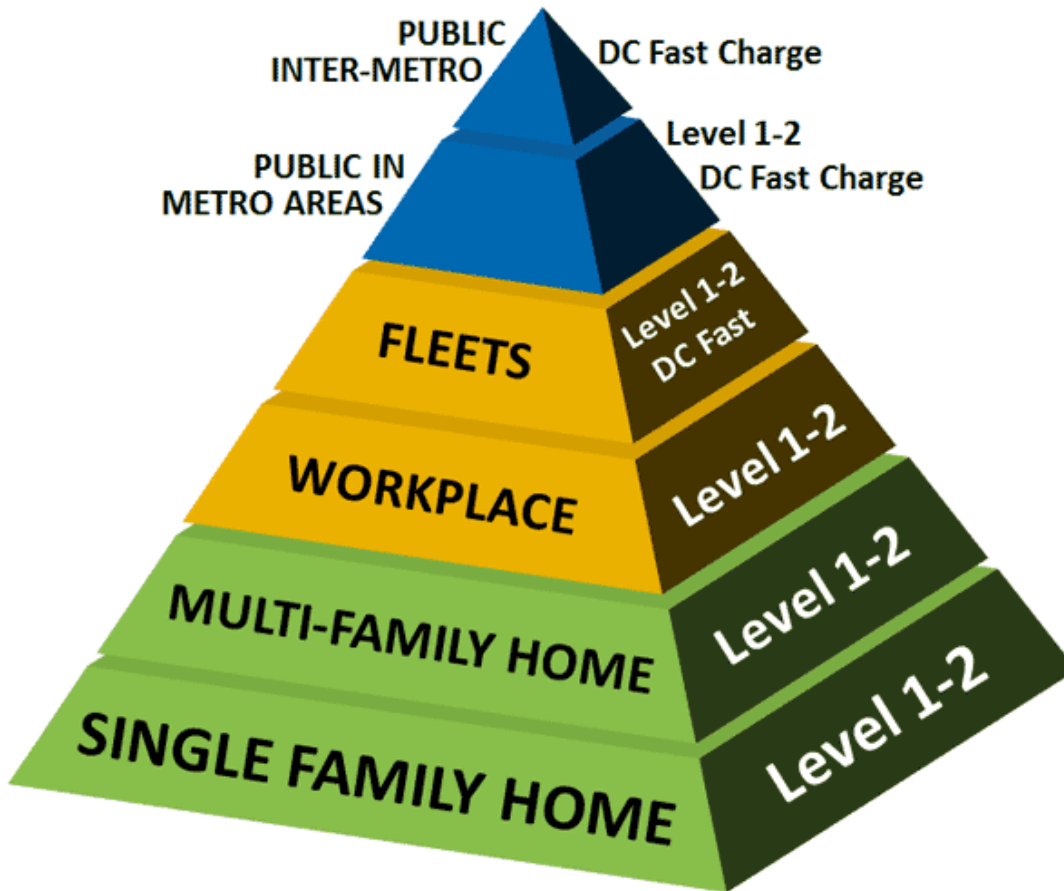


How Fast Can You Charge?

Type of Charging	Power Levels (installed circuit rating)	Miles of Range per Hour of Charging*
AC Level 1	110/120VAC at 15 or 20 Amps	~4-6 miles/hr.
AC Level 2		
3.3 kW (low)	208/240VAC at 30 Amps	8-12 miles/hr.
6.6 kW (medium)	208/240VAC at 40 Amps	16-24 miles/hr.
9.6 kW (high)	208/240VAC at 50 Amps	24-36 miles/hr.
19.2 kW (highest)	208/240VAC at 100 Amps	> 60 miles/hr.
DC Fast Charging	200-500VDC at up to 200 Amps	Generally up to 80% charge in less than 30 minutes

* Refer to vehicle specifications for exact ratings.

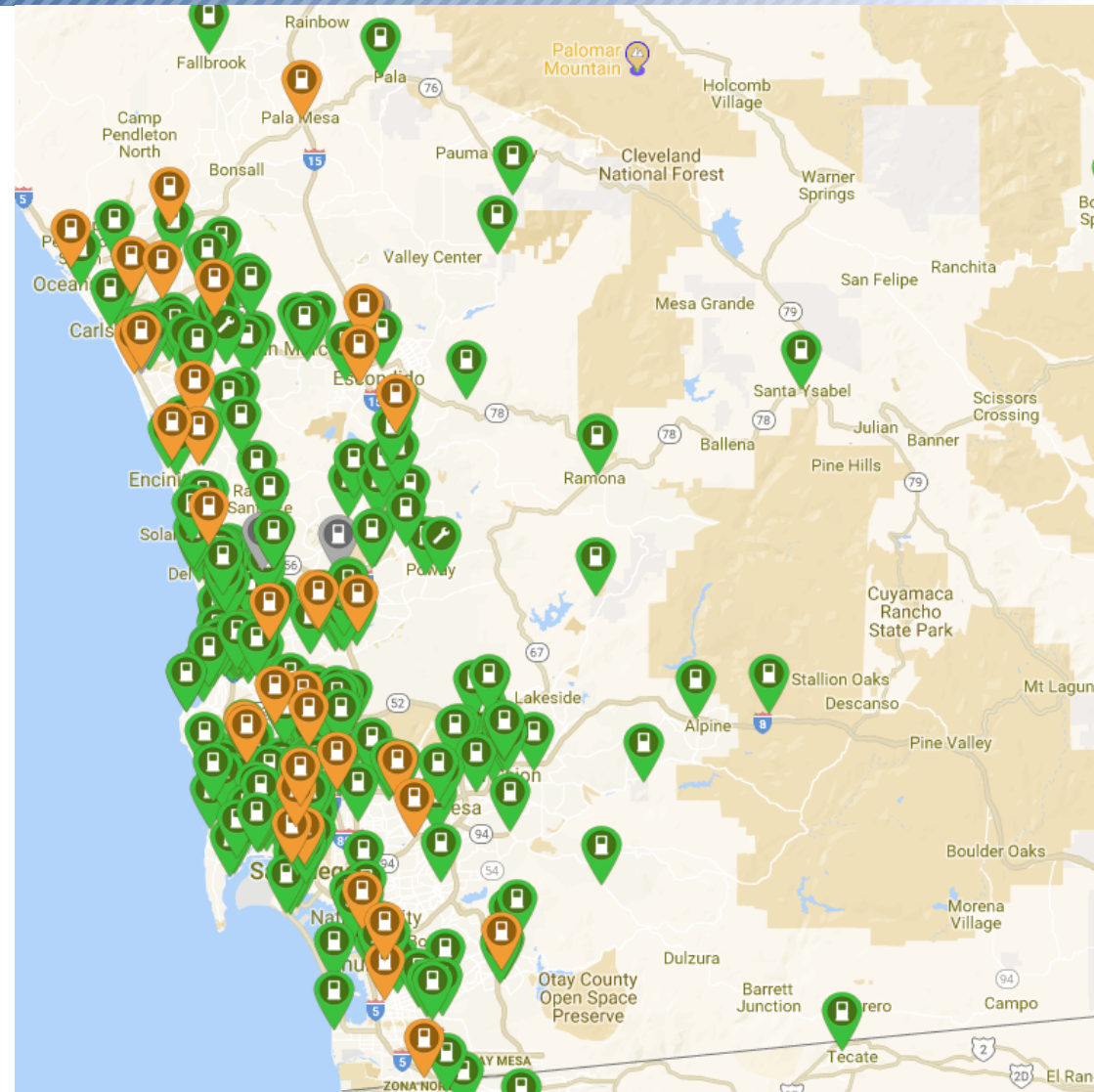
Where do EV drivers plug-in?



The majority of charging occurs at home, next workplace, lastly public charging

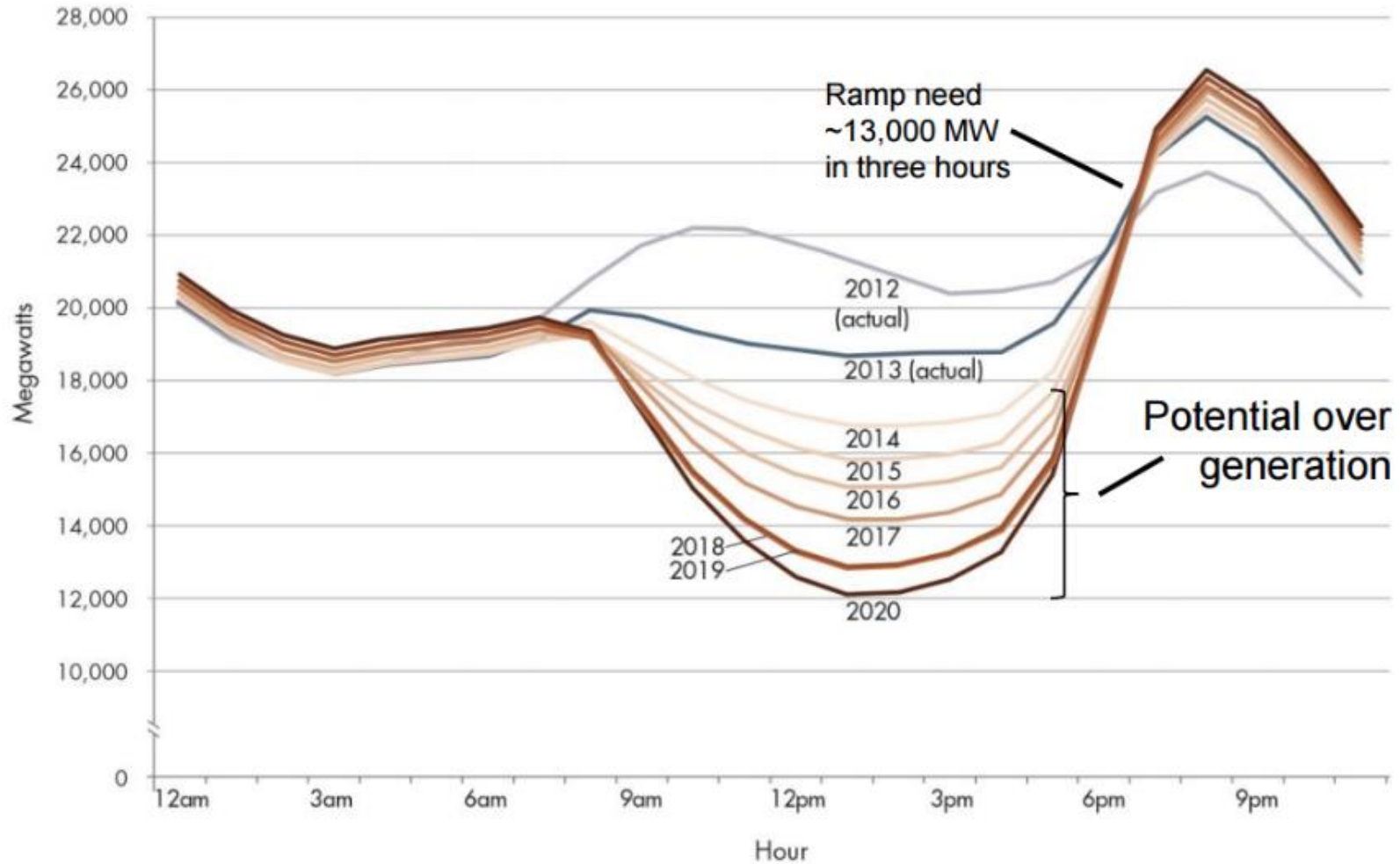
Public Charging in San Diego

- 400 public charging locations in the SD region (with a total of about 1,400 plug-in points)
- 42 DCFC locations, 185 ports
- Many private Workplace locations



Grid Impacts

Net load - March 31

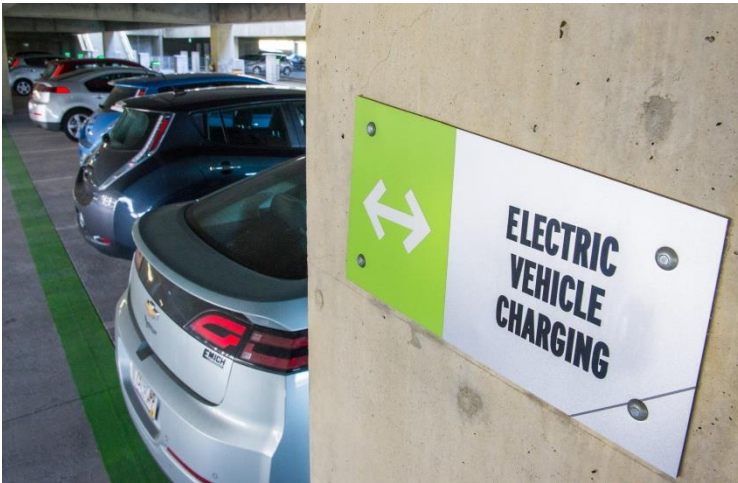


Workplace Charging

Benefits for Employees

- **Improve daily commutes**

- Access to the carpool lane reduces driving time and stress



- **Save money on fueling costs**

- Electricity is less expensive than gasoline

- EV drivers without access to home charging can have a **reliable place to charge** at work

Benefits for Employers

- **Improve employee retention**
 - Access to the carpool lane reduces driving time and stress
 - Free charging is low cost benefit
 - Competitors may have it
- Meet sustainability goals
 - LEED Certification
- Incentives to help offset capital cost and operating cost(LCFS)
- Provides range assurance and increases eVMT for PHEVs



Companies with Workplace Charging

illumina[®]

Google[™]



Viasat[™]

SONY[®]

Step 1: Research Options and Develop a Plan

- Review key resources
- Survey employees to determine current and future interest in PEV charging
- If you lease, talk to landlord or facility managers to obtain permission to install charging
- Evaluate electrical connections
- Create a budget
- Contact local utility for available rate options
- Explore any available incentives or tax credits
- Plan for future growth

Step 2: Choose a System

PEV charger options

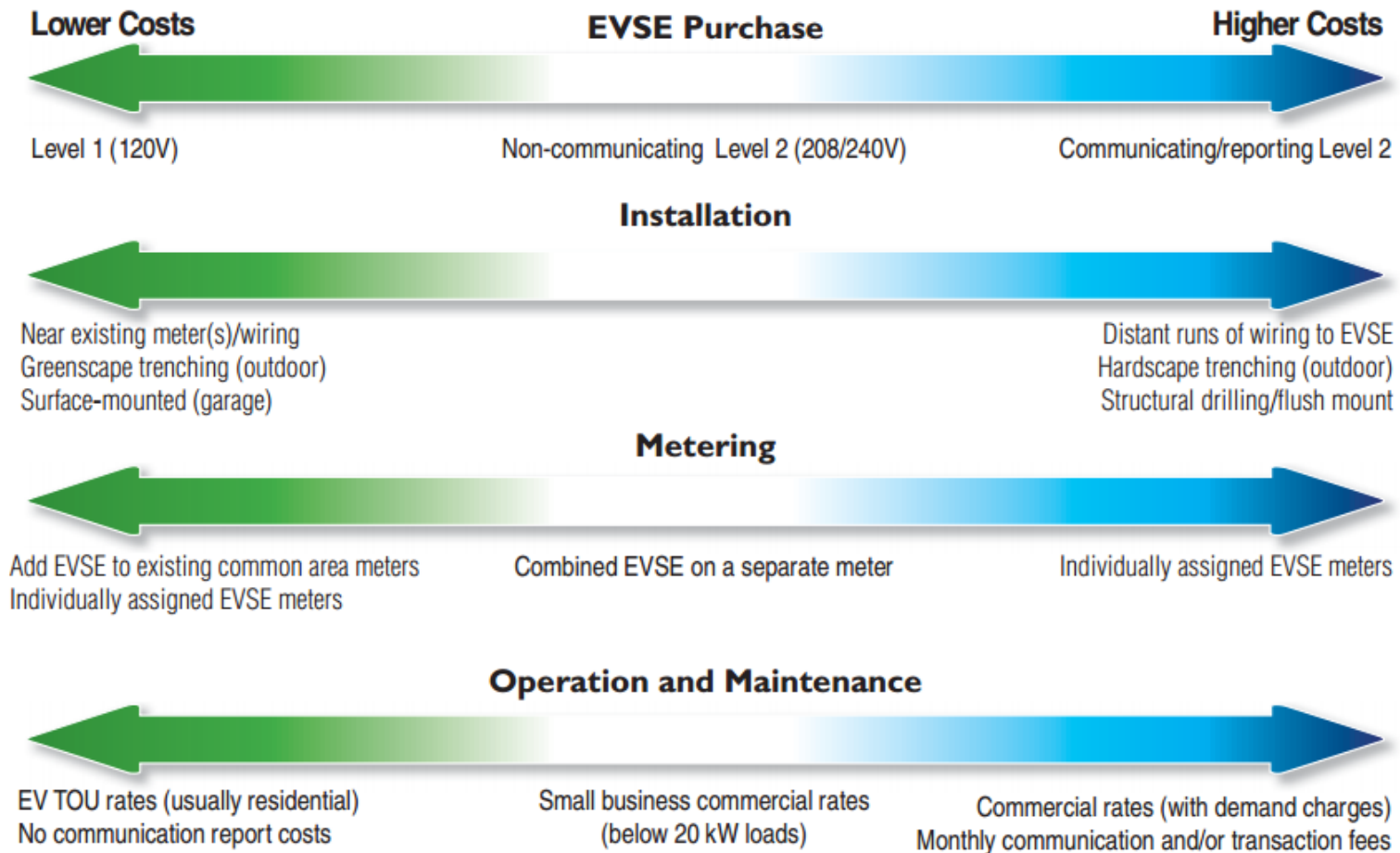
- Level 1? Level 2?
- How many?
- What capabilities?
- Where will it be installed?



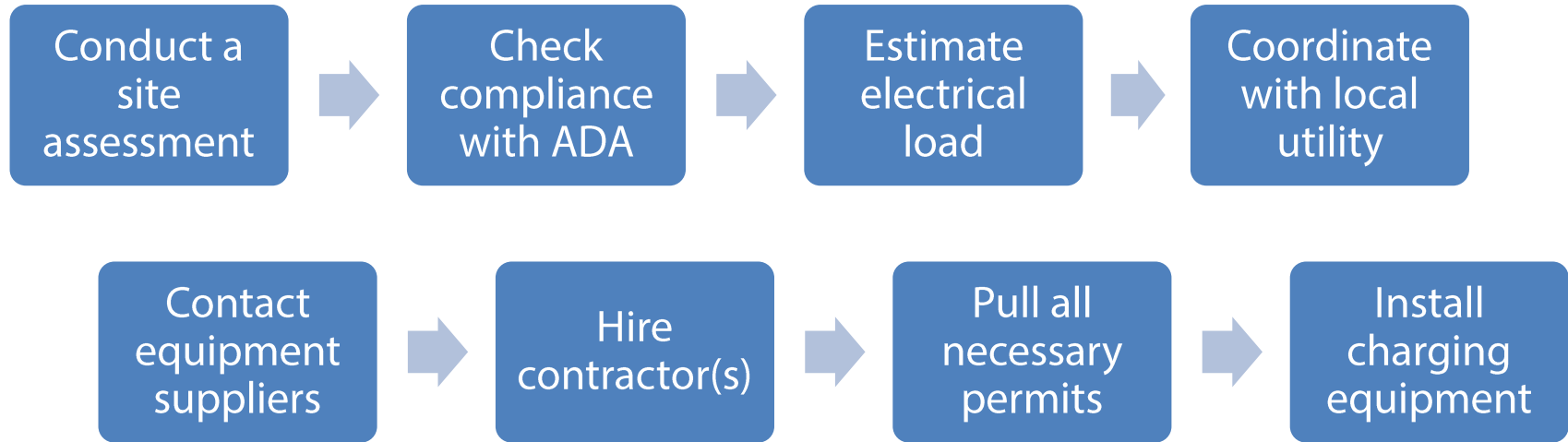
What are the hardware costs?

- Level 1: \$0 to \$500 (for refurbishing an outlet)
- Level 2: \$500 - \$6,000
- Networked vs Non-Networked

Costs

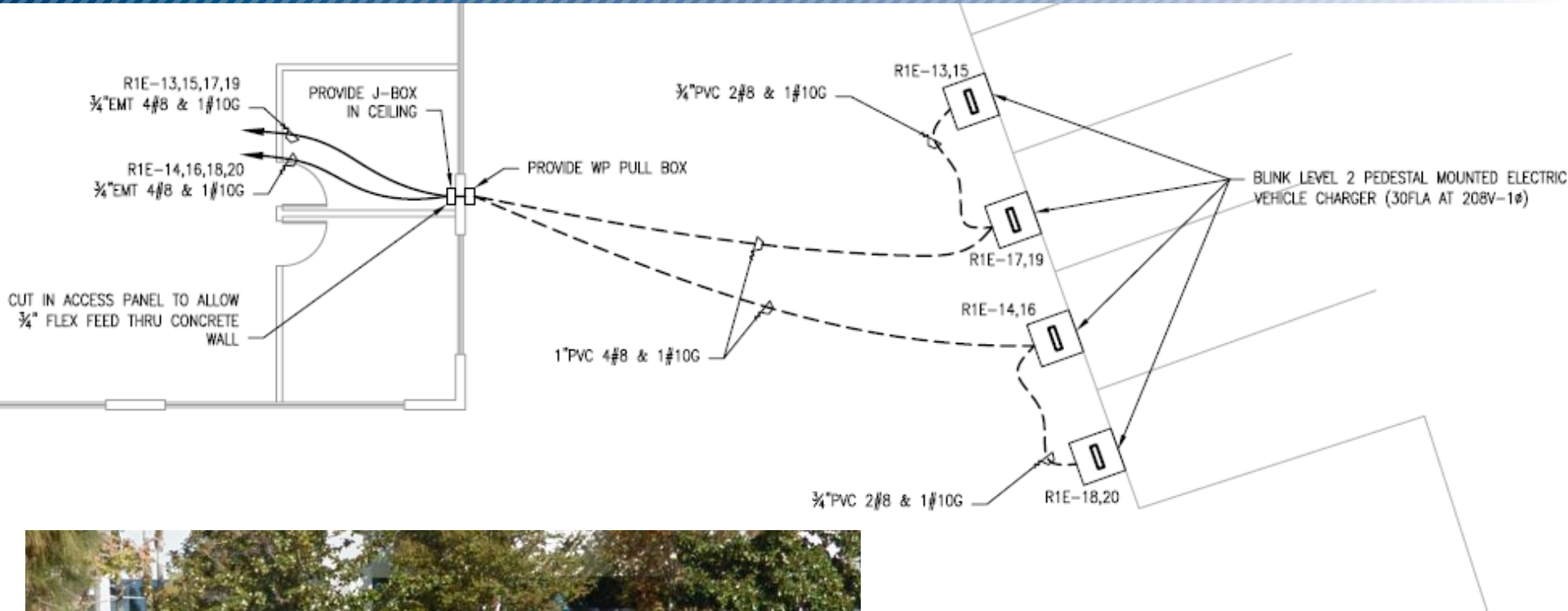


Step 3: Create and Follow an Installation Checklist



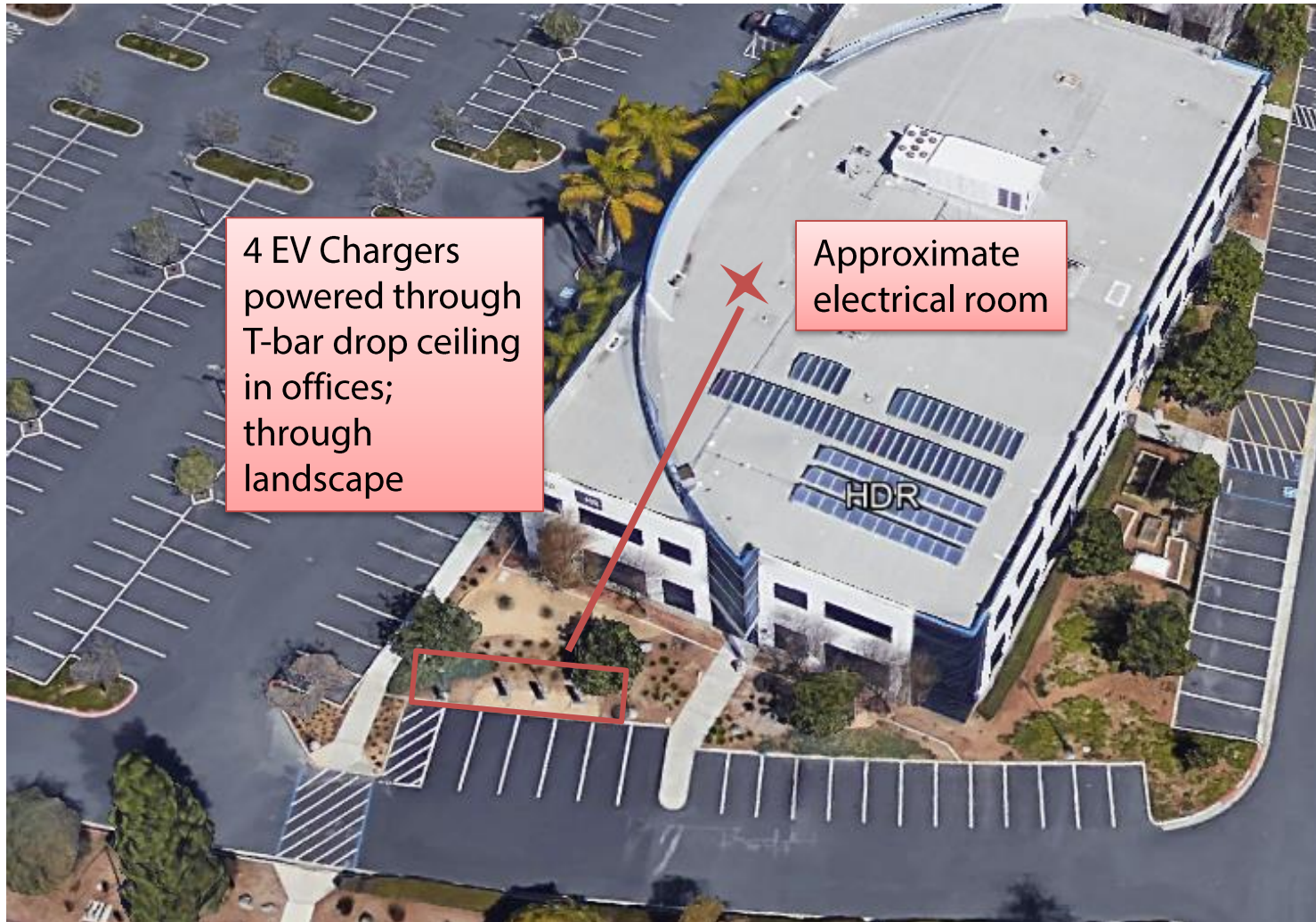
Start charging!

Site Plan- Workplace Installation



ADA striping of accessible EVCS space connects to existing path of travel

Workplace Installation



Step 4: Establish and Follow Workplace Charging Policies and Procedures

- Payment options
 - Determining Fee vs. Free
 - Flat fee (\$/hr) or electricity usage (\$/kWh)
 - Monthly fee?
- Access priorities
 - Accessible to the public
 - Prioritize charging for fleet vs. employee vs. public
- System optimization
 - Manage usage among employees
 - Establishing timing schedules to avoid demand charges
 - Consider possibilities with clean distributed generation (i.e., solar or wind)
 - Low carbon Fuel Standard Credit

SANDAG EV Charging Program

2015 Regional Plan Measure

- Establish regional incentive program to launch in 2020
- Initial SANDAG focus on Level 2 public & workplace chargers



Program Design Phases

1. Best practices review & stakeholder engagement (2018)
2. Develop program framework: collaborate with APCD & CEC CALeVIP on possible larger joint program (2019)
3. Build out program (with partners) & conduct outreach (Mid-2019 to Early-2020)
4. Launch program mid-2020



www.sandag.org/EVChargingProgram

Charging Resources



Guidance Documents

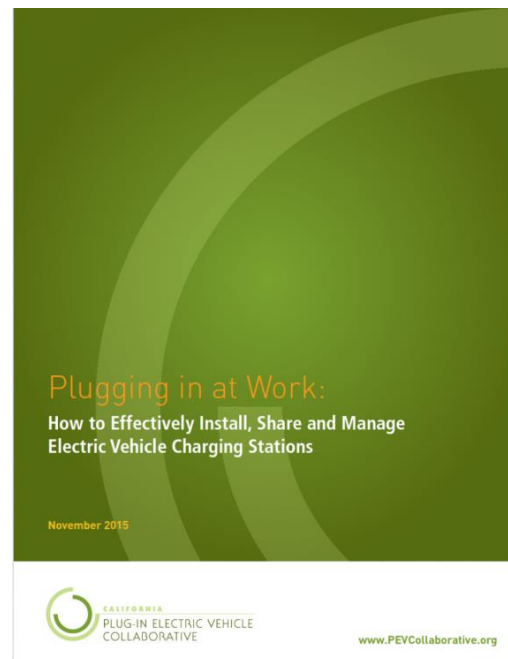
- Where to start
- Assessing demand
- Selecting a solution

<https://energycenter.org/pluginsd>



Find Vendors and Installers

<https://calevip.org/calevip-connects>



<http://www.veloz.org/pevc-resources/>



Other Resources



[San Diego Gas & Electric Power Your Drive](https://www.sdge.com/poweryourdrive)
<https://www.sdge.com/poweryourdrive>



[Clean Vehicle Incentive Program](https://cleanvehiclerebate.org)
<https://cleanvehiclerebate.org>



[Electric Vehicle Cost Comparison & Planning Tool](http://gis.its.ucdavis.edu/evexplorer/)
<http://gis.its.ucdavis.edu/evexplorer/>

Thank you!

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